

# **BRAND REPORT**



FOR THE 6 MONTH PERIOD ENDED JUNE 2015

No attempt has been made to rank the information contained in this report in order of importance, since BPA Worldwide believes this is a judgment which must be made by the user of the report.

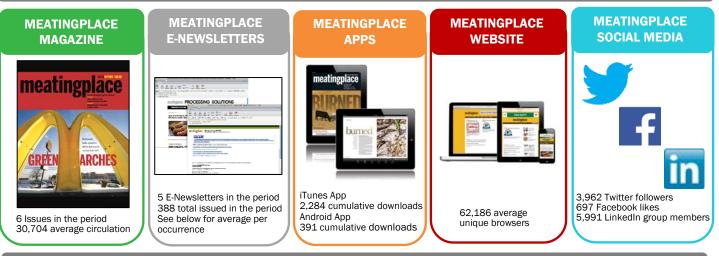
Marketing & Technology Group 1415 N. Dayton St. Chicago, IL 60622 Tel. No.: (312) 266-3311 Fax No.: (312) 266-3363 www.meatingplace.com

**MEATINGPLACE** is B2B brand intended for individuals with broad-based interests in the meat industries. The brand content and editorial scope of the publication includes new and industry comments, in-depth technical articles, industry round-up and special features. The content of every issue is also available to subscribers globally via the online digital version.

### **BRAND REPORT PURPOSE**

The Brand Report provides a deeper understanding and identification of all audited touch points with customers that have interest in the brand. It is designed to present analysis of all communication channels, including a brand's unique users within each channel of, but not across, multiple media platforms. This non-integrated report contains data for each separate media channel as indicated in the Executive Summary. No attempt has been made to identify or eliminate duplication that may exist across media channels.

### **CHANNELS**



### **EXECUTIVE SUMMARY**

Below are the Average contacts per occurrence, including frequency per period reported

	Non-Paid	Paid	Average
MEATINGPLACE MAGAZINE Unique Total* (6 issues in the period)	30,704	-	30,704
a. Print	25,050	-	25,050
b. Digital	9,102	-	9,102
1. Requested	5,873	-	5,873
2. Non-Requested	3,229	-	3,229
MEATINGPLACE E-NEWSLETTERS			
a. Newsmakers AM (127 issued in the period)	30,117	-	30,117
b. Newsmakers PM (128 issued in the period)	28,252	-	28,252
c. Breaking News (3 issued in the period)	29,221	-	29,221
d. Meatingplace Blogs (104 issued in the period)	23,743	-	23,743
e. Processing Solutions (26 issued in the period)	24,071	-	24,071
MEATINGPLACE APPS			
a. iTunes App (cumulative downloads)	**2,284	-	**2,284
b. Android App (cumulative downloads)	**391	-	**391
MEATINGPLACE WEBSITE (Monthly Unique Browsers with 491,436 average Page Impressions)	62,186	-	62,186
MEATINGPLACE SOCIAL MEDIA			
a. Twitter followers	**3,962	-	**3,962
b. Facebook Likes	**697	-	**697
c. LinkedIn group members	**5,991	-	**5,991

\*Unique Total represents unique recipients, not the sum of Print and Digital

\*\*App Downloads and Social Media Claims are a cumulative figure, not an average.

### FIELD SERVED

**MEATINGPLACE** serves companies where the primary operation is the slaughter and processing of meat and poultry. Also served are buyers of meat and poultry products at retail and foodservice along with education and consulting firms.

### **DEFINITION OF RECIPIENT QUALIFICATION**

Qualified recipients' job functions include management; plant operations; R&D; education; quality control & assurance; sales & marketing; purchasing; and other functions & functions not available.

AVERAGE NON-QUALIFIED CI	RCULATION
NON-QUALIFIED Not Included Elsewhere	Copies
Other Paid Circulation	165
Advertiser and Agency	1,729
Allocated for Trade Shows and Conventions	-
All Other	1,051
TOTAL	2,945

### **1. AVERAGE QUALIFIED CIRCULATION BREAKOUT FOR THE PERIOD**

	Total Q	ualified	Qualified	Non-Paid	Qualifi	ed Paid
QUALIFIED CIRCULATION	Copies	Percent	Copies	Percent	Copies	Percent
Individual	30,704	100.0	30,704	100.0	-	-
Sponsored Individually Addressed	-	-	-	-	-	-
Membership Benefit	-	-	-	-	-	-
Multi-Copy Same Addressee	-	-	-	-	-	-
Single Copy Sales	-	-	-	-	-	-
TOTAL QUALIFIED CIRCULATION	30,704	100.0	30,704	100.0	-	-
						/

2015 Issue	Print	Digital	Unique Total Qualified*
anuary	24,828	7,321	29,936
February	24,926	7,553	30,002
March	25,825	7,642	30,270
April	25,414	8,187	30,016
Мау	24,654	11,955	32,000
lune	24,654	11,955	32,000

#### 3a. BUSINESS/OCCUPATION BREAKOUT OF QUALIFIED CIRCULATION FOR ISSUE OF MAY 2015 This issue is 5.1% or 1,555 copies above the average of the other 5 issues reported in Paragraph 2.

	UNIQUE				Senior	Plant	Research & Development/ Education/ Quality Control		_	Other Functions and Functions
BUSINESS AND INDUSTRY	TOTAL OUALIFIED <sup>3</sup>	PERCENT	Print	Digital	Management (Note 1)	Management (Note 2)	& Assurance (Note 3)	Marketing (Note 4)	Purchasing (Note 5)	Not Available
Processing, Slaughter/Fabricating with some Processing, Retail with Processing, Company HO, R&D Center, Wholesaling	23.164	72.4	18.480	7.730	8,582	6,188	2,979	4,282	1,133	-
Slaughter/Fabricating (no further processing) Rendering	2,376	7.4	1,499	1,205	1,156	398	265	461	96	-
Supermarket and/or Retail, Restaurant and/or Foodservice	3,052	9.5	2,318	1,275	1,010	133	460	870	579	-
Consulting, Academic	3,408	10.7	2,357	1,745	1,093	78	1,835	369	33	-
Others Allied to the Field	-	-	-	-	-	-	-	-	-	-
UNIQUE TOTAL QUALIFIED CIRCULATION*	32,000	100.0	24,654	11,955	11,841	6,797	5,539	5,982	1,841	-
PERCENT	100.0		77.0	37.4	37.0	21.2	17.3	18.7	5.8	-

Note 1: Management (General, Senior) Owner, Partner, General Manager, Manager, Director, Vice President, CEO, COO, CFO.

Note 2: Plant Operations (Production, Maintenance, Engineering) Plant Manager, Assistant Plant Manager, Production Mgr. Production Supervisor, Foreman, Leadman, Maintenance Manager, Asst. Maintenance Mgr., Electrician, Engineer.

Note 3: Research & Development/Education/Quality Control & Assurance (Director of R&D, Food Technologist, Chef, Food Scientist, Lab Manager, Lab Supervisor, Microbiologist, Nutritionist, Technician, Professor, QC Manager, QA Manager, Food Safety).

Note 4: Sales & Marketing (Sales Director, Sales Manager, Marketing Manager, Promotions Manager, Communications Manager, Brand Manager).

Note 5: Purchasing (Procurement Manager, Purchasing Manager, Purchasing Agent, Buyer, Category Manager).

\*Unique Total represents unique recipients, not the sum of Print and Digital.

### 3b. QUALIFICATION SOURCE BREAKOUT OF QUALIFIED CIRCULATION FOR ISSUE OF MAY 2015

		Qualified Withir	1 IIIII				
QUALIFICATION SOURCE	1 Year	2 Years	3 Years	Print	Digital	Unique Total Qualified*	Percent
I. Direct Request:	18,047	3,947	-	19,585	6,784	21,994	68.7
II. Request from recipient's company:	-	30	-	30	-	30	0.1
III. Membership Benefit:	-	-	-	-	-	-	-
<li>IV. Communication from recipient or recipient's company (other than request):</li>	4,204	2,421	-	1,688	5,171	6,625	20.7
V. TOTAL – Sources other than above (listed alphabetically):	2,948	403	-	3,351	-	3,351	10.5
Association rosters and directories	-	-	-	-	-	-	-
Business directories	-	-	-	-	-	-	-
Manufacturer's, distributor's, and wholesaler's lists	-	-	-	-	-	-	-
**Other sources	2,948	403	-	3,351	-	3,351	10.5
VI. Single Copy Sales:	-	-	-	-	-	-	-
UNIQUE TOTAL QUALIFIED CIRCULATION* PERCENT	25,199 78.7	6,801 21.3	-	24,654 77.0	11,955 37.4	32,000 100.0	100.0

Unique Total represents unique recipients, not the sum of Print and Digital. \*\*See Additional Data

#### 3c. MAILING ADDRESS BREAKOUT OF QUALIFIED CIRCULATION FOR ISSUE OF MAY 2015\* MAILING ADDRESS Digital Unique Total Qualified\* Print Percent Individuals by name and title and/or function 21,296 11,955 28,642 89.5 Individuals by name only Titles or functions only 3,358 3,358 10.5 Company names only --Multi-Copy Same Addressee copies Single Copy Sales 24,654 **UNIQUE TOTAL QUALIFIED CIRCULATION\*** 11.955 32.000 100.0 \*Unique Total represents unique recipients, not the sum of Print and Digital.

	Audited Data	Audited Data	Audited Data	Audited Data	Circulation Claim	Circulation Claim
6-Month Period Ended:	July – December 2012	January – June 2013	July – December 2013	January – June 2014	July – December 2014*	January - June 2015*
Unique Total Audit Average						
Qualified***:	25,004	26,671	30,006	30,003	30,033	30,704
Unique Qualified Non-Paid						
Total***:	25,004	26,671	30,006	30,003	30,033	30,704
Print:	25,004	25,004	25,004	24,971	24,924	25,050
Digital:	-	1,667	5,002	5,484	6,129	9,102
Unique Qualified Paid Total***:	-	-	-	-	-	-
Print:	-	-	-	-	-	-
Digital:	-	-	-	-	-	-
Post Expire Copies included in						
Total Qualified Circulation:	**NC	**NC	**NC	**NC	**NC	**NC
Average Annual Order Price:	**NC	**NC	**NC	**NC	**NC	**NC

\*\*\*Unique Total represents unique recipients, not the sum of Print and Digital.

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3

State	Print	Digital	Unique Total Qualified*	Percent	State	Print	Digital	Unique Total Qualified*	Percer
Maine	58	20	74		Kentucky	302	115	382	
New Hampshire	55	20	67		Tennessee	363	163	460	
/ermont	44	17	52		Alabama	339	135	410	
Massachusetts	298	153	387		Mississippi	197	90	258	
Rhode Island	47	8	53		EAST SO. CENTRAL	1,201	503	1,510	4.
Connecticut	129	51	159		Arkansas	843	600	1,249	
NEW ENGLAND	631	269	792	2.5	Louisiana	123	45	157	
New York	703	284	862		Oklahoma	338	187	451	
New Jersey	444	187	551		Texas	1,540	816	2,024	
Pennsylvania	1,040	387	1,271		WEST SO. CENTRAL	2,844	1,648	3,881	12.
MIDDLE ATLANTIC	2,187	858	2,684	8.4	Montana	82	24	102	
Dhio	821	369	1,027		Idaho	119	68	166	
ndiana	476	212	610		Wyoming	23	12	30	
llinois	1,630	714	2,004		Colorado	769	495	1,120	
Vlichigan	455	209	580		New Mexico	61	495	1,120	
Visconsin	1,134	428	1,393		Arizona	182		250	
EAST NO. CENTRAL	4,516	1,932	5,614	17.5	Utah	182	110 81		
Vinnesota	1,128	584	1,513			74		218 87	
owa	801	479	1,116		Nevada		31		
Missouri	740	359	973		MOUNTAIN	1,478	838	2,043	6.
North Dakota	155	32	173		Alaska	19	2	21	
South Dakota	342	199	474		Washington	338	140	422	
Nebraska	636	387	897		Oregon	211	99	273	
Kansas	824	496	1,146		California	1,685	668	2,100	
WEST NO. CENTRAL	4,626	2,536	6,292	19.7	Hawaii	53	9	59	
Delaware	113	55	143		PACIFIC	2,306	918	2,875	9.
Maryland	283	131	360		UNITED STATES	23,282	11,108	30,135	94.
Washington, DC	63	45	92		U.S. Territories	47	6	52	
/irginia	541	265	689		Canada	1,314	831	1,798	
Vest Virginia	47	15	61		Mexico	-	-	-	
North Carolina	765	373	1,000		Other International	11	10	15	
South Carolina	225	86	274		APO/FPO	-		-	
Georgia	781	376	1,012		UNIQUE TOTAL QUALIFIED				
Florida SOUTH ATLANTIC	675 3.493	260 1.606	813 4.444	13.9	CIRCULATION*	24,654	11,955	32,000	100.

\*Unique Total represents unique recipients, not the sum of Print and Digital. \*\*See Additional Data

## E-NEWSLETTER CHANNEL

2015	NewsMakers AM*	NewsMakers PM*	<b>Breaking News</b>	Meatingplace Blogs*	Processing Solution
ANUARY					
January 1	30,323	28,378	-	22,055	24,479
January 8	30,410	28,457	-	22,121	24,555
January 15	30,421	28,458	-	22,136	24,551
January 22	30,322	28,346	-	22,038	24,392
January 29	30,303	28,324	-	22,016	24,367
EBRUARY	,	,		,	,
February 5	30,335	28,350	-	22.028	24.371
February 12	30,355	28,353	-	22,032	24,343
February 19	30,391	28,375	-	22,044	24,351
February 26	30,354	28,333	-	22,008	24,249
ARCH	,	-,		,	, -
March 5	30.353	28,309	-	21,991	24,073
March 12	30,339	28,301	-	21,970	24,179
March 19	30,325	28,291	-	21,959	24,136
March 26	30,288	28,234	-	21,908	24,066
PRIL	,			,	,
April 2	26.345	28,203	-	21,843	24.017
April 9	30,203	28,171	-	21,816	23,935
April 16	30,178	28,148	-	60,394	23,938
April 23	30,212	28,176	-	21,791	23,918
April 28		20,210	29,219		20,020
April 30	30,218	28,177	20,210	21,788	23,888
IAY	00,220	20,211		==,	20,000
May 7	30,192	28,158	-	21,772	23,829
May 14	30,214	28,167	-	21,775	23,883
May 18			29,232	,	
May 21	30,209	28,165	20,202	21,760	23,832
May 22		20,200	29,212	==,	20,002
May 28	30,207	28,157		21,749	23,793
JNE		20,20		,	20,.00
June 4	30.167	28,123	-	21,722	23,733
June 11	30.149	28,113	-	21,694	23,685
June 18	30,130	28,104	_	21,691	23,636
June 25	30,130	28,120	-	21,689	23,648
AVERAGE:	30,117	28,252	29,221	23,743	24,071
ewsMakers AM (127 issued in th	,	20,232	29,221	23,743	24,071
wsMakers PM (128 issued in th	e period)				
eaking News (3 issued in the pe					
eatingplace Blogs (104 issued ir	the period)				
ocessing Solutions (26 issued in	the period)				
		akers PM and Meatingplace	<b>B</b> 1 .		

### **APP CHANNEL**

2015	Monthly Downloads	<b>Cumulative Downloads</b>
Beginr	ning Balance	2,243
	5	2,248
	6	2,254
	10	2,264
	6	2,270
	5	2,275
	9	2,284
		Beginning Balance 5 6 10 6 5

Cumulative downloads represents the aggregate number of downloads of the Meatingplace iTunes App, not copies. Info regarding App deletion/removal is not available from third party vendors and have not been removed from these figures

Android			
	2015	Monthly Downloads	<b>Cumulative Downloads</b>
	Begi	nning Balance	359
January		4	363
February		10	373
March		3	376
April		6	382
May		5	387
June		4	391

Cumulative downloads represents the aggregate number of downloads of the Meatingplace Android App, not copies. Info regarding App deletion/removal is not available from third party vendors and have not been removed from these figures.

### **WEBSITE CHANNEL**

WWW.MEATINGPLACE.COM										
2015	PAGE IMPRESSIONS	USER SESSIONS	UNIQUE BROWSERS	UNIQUE BROWSER FREQUENCY	PAGE DURATION	USER SESSION DURATION				
January	523,430	244,022	64,695	3.77	01:47	02:03				
February	469,502	220,534	59,454	3.71	01:47	02:01				
March	493,731	239,492	61,614	3.89	01:52	01:59				
April	507,286	243,246	61,626	3.95	01:54	02:04				
Мау	470,655	226,663	62,957	3.60	01:57	02:07				
June	484,013	230,058	62,770	3.67	01:54	02:06				
AVERAGE:	491,436	234,002	62,186	3.77	01:51	02:03				

January - June 2015 data was provided by Google Analytics. All website activity is audited by BPA Worldwide.

#### WEBSITE GLOSSARY

Page Impressions: A Page Impression is recorded each time a page implanted with the JavaScript code (tag) is displayed in a browser window. This will occur whether the page is served directly from the web server, from a proxy, or from the browser's cache.

User Sessions: A single continuous set of activity attributable to a cookied browser resulting in one or more pulled text and/or graphics downloads from a site. A period of 30 minutes of inactivity will terminate the session.

Unique Browsers: An identified and unduplicated Cookied Browser that accesses Internet content or advertising during a measurement period.

Unique Browser Frequency: Unique Browser Frequency represents the average number of times a Unique Browser visits a site during a reporting period. This is calculated by dividing the total number of User Sessions by the number of Unique Browsers.

Page Duration: The average time spent viewing any page on a web site.

User Session Duration: The average time visitors remain on a site per session.

For info on how to obtain online ad campaign performance metrics across multiple sites, visit www.adicompli.com

### **SOCIAL MEDIA CHANNEL**

_	Meatingplace Social Media		
	Twitter followers	Facebook likes	LinkedIn group members
2015	http://twitter.com/meatingplace	http://www.facebook.com/Meatingplace	http://www.linkedin.com/groups/Meatingplace- 1875017/about
Beginning Balance	3,586	604	5,745
January	3,665	620	5,764
February	3,714	632	5,836
March	3,790	636	5,861
April	3,848	646	5,893
May	3,915	672	5,946
June	3,962	697	5,991

### **ADDITIONAL DATA**

### **METHOD OF DISTRIBUTION:**

All qualified circulation conforms to the field served and definition of recipient's qualification, as reported. Print copies are distributed via postal services or other carriers. Recipients of the digital version are notified via email when the version is available. Apps are downloaded to view enhanced versions of the print edition and are available as a single download or by subscription use on tablets, smartphones or other mobile devices.

#### **STATEMENT OF CONTENT PLATFORM:**

Editorial Replica – If a print edition exists, editorial and design are unchanged from the original print edition. Each issue's content and design are identical to the original edition. Apart from minor updates, the content cannot change once the issue is made available.

#### MAGAZINE:

### PARAGRAPH 3b:

Other sources include 9 sources of circulation for quantities of 20 copies or 0.1% to 2,808 copies or 8.8%, including State and Federal Inspected Plant Directories.

### **GEOGRAPHIC DISTRIBUTION:**

Geographic data for E-Newsletters, Apps, Website and Social Media are not reported at the media owner's option.

PUBLISHER'S AFFIDAVIT		
<ul> <li>We hereby make oath and say that all data set forth in this statement are true.</li> <li>Jim Franklin, Chairman</li> <li>Ed Wachholder, Circulation Manager</li> <li>(At least one of the above signatures must be that of an officer of the publishing company or its authorized representative.)</li> <li>IMPORTANT NOTE:</li> <li>This unaudited brand report has been checked against the previous audit report.</li> <li>It will be included in the annual audit made by BPA Worldwide.</li> </ul>	Date signed State County Received by BPA Worldwide Type ID Number	July 8, 2015 Illinois Cook July 8, 2015 BJ M196B0J5
About BPA Worldwide: A not-for-profit organization since 1931, BPA Worldwide is governed by a tripartite board comprised of m Connecticut, USA, BPA has the largest membership of any media-auditing organization in the world, spar consumer magazines, newspapers, web sites, events, email newsletters, databases, wireless, social mer members. Visit wown beaver, com for the latest audit renorts, membership information and publishing any	nning more than 30 countries. Globally, BPA a dia and other advertiser-supported media—as	audits media properties including